

Probability of Allocation
Very High
High
Moderate
Low
Very Low
No Ranks

Spring 2023 CourseMatch Rankings Frequency, Seats, and Allocation by Ranking Category

Division	Course Number	Course Name	# Students Ranking	# Seats Available	# MBAs Enrolled	Allocation Rate by Category (* = no ranks in category)							
						2nd Year MBA Students				1st Year MBA Students			
						Favorite	Great	Good	Acceptable	Favorite	Great	Good	Acceptable
MGMT	B8570	Technology Strategy	552	222	222	97%	30%	22%	10%	32%	10%	6%	1%
MGMT	B8510	Managerial Negotiations	535	399	377	100%	54%	25%	17%	90%	49%	27%	19%
MGMT	B8507	Organizational Change	496	136	136	26%	4%	1%	1%	88%	29%	16%	3%
MGMT	B8538	The Leader's Voice: Communication Skills for Leading Organizations	457	144	144	100%	46%	18%	5%	79%	13%	5%	1%
FINC	B8306	Capital Markets & Investments	385	443	355	*	100%	50%	33%	100%	64%	25%	23%
FINC	B8439	Foundations of VC (Half Term)	340	163	137	100%	49%	26%	36%	67%	10%	3%	3%
FINC	B8363	Climate Finance	279	74	74	62%	9%	1%	1%	1%	1%	1%	1%
FINC	B8377	Value Investing	251	148	148	100%	65%	30%	26%	100%	58%	23%	4%
DROM	B8106	Operations Strategy (Full Term)	247	260	206	100%	77%	39%	40%	100%	69%	61%	19%
MRKT	B8636	Product Management (Full-Term)	233	222	182	100%	80%	44%	29%	80%	75%	34%	25%
MRKT	B8601	Digital Disruption & Technology Transformation	230	74	74	100%	66%	39%	16%	100%	24%	13%	1%
DROM	B8148	The Analytics Advantage	207	297	167	100%	87%	57%	53%	*	83%	71%	39%
BUEC	B8201	Climate Change and the Energy Transition	196	74	74	100%	72%	43%	22%	100%	21%	23%	11%
DROM	B8154	Python for MBAs	192	74	74	*	62%	35%	14%	*	63%	20%	1%
MGMT	B8518	Foundations of Entrepreneurship	186	148	135	*	94%	42%	50%	100%	82%	46%	43%
DROM	B8138	Intro to Databases for Business Analytics	182	148	134	100%	70%	42%	35%	100%	72%	39%	26%
MGMT	B8586	Entrepreneurial Strategy	181	148	114	*	80%	46%	25%	*	54%	45%	40%
FINC	B8368	Security Analysis	180	138	96	100%	63%	34%	36%	24%	19%	23%	29%
MGMT	B8523	Entrepreneurship Through Acquisition	179	120	120	100%	79%	58%	43%	100%	70%	50%	40%
BUEC	B8216	Economics of Strategic Behavior	177	213	143	100%	90%	64%	41%	100%	80%	56%	43%
MGMT	B8577	Think Bigger	177	147	100	100%	82%	50%	38%	100%	80%	19%	17%
MGMT	B8531	Power & Influence	170	148	124	100%	72%	57%	25%	100%	58%	40%	28%
MGMT	B8532	Food Entrepreneurship (Half Term)	162	74	74	100%	63%	33%	30%	100%	59%	1%	1%
MGMT	B8551	Future of Work: Strategy & Leadership	162	74	74	*	94%	45%	41%	*	64%	39%	29%
FINC	B8462	An Introduction to Blockchain and Cryptocurrencies	161	74	74	75%	73%	25%	14%	90%	62%	6%	1%
FINC	B8355	Impact Investing	160	74	74	100%	62%	33%	29%	100%	46%	25%	20%
MRKT	B8619	Behavioral Economics & Decision Making	158	222	119	100%	90%	66%	43%	100%	70%	56%	59%
DROM	B8103	Business Analytics II (Half Term)	158	219	136	100%	86%	36%	35%	100%	84%	48%	44%
FINC	B8767	Investing in Social Ventures	158	74	74	100%	69%	50%	33%	86%	33%	10%	1%
MRKT	B8615	Media Marketing and Entrepreneurship	155	60	60	100%	60%	27%	30%	80%	22%	1%	1%
MRKT	B8604	Frontiers in Retailing	152	50	50	100%	69%	25%	17%	100%	32%	15%	4%
FINC	B8307	Advanced Corporate Finance	150	182	131	100%	91%	31%	47%	100%	100%	69%	56%
BUEC	B8265	Modern Political Economy	150	99	100	100%	77%	58%	25%	*	90%	25%	7%
MRKT	B8629	Entertainment Marketing & The Crafting of Celebrity Businesses	145	74	74	100%	81%	79%	14%	100%	68%	33%	18%
ACCT	B8019	Corporate Transactions and Financial Modeling	143	114	105	100%	77%	38%	30%	100%	76%	56%	19%
MGMT	B8515	Top Management Process	140	148	111	100%	86%	70%	45%	*	76%	69%	61%
MRKT	B8612	Premium Brand Strategy	138	40	40	100%	52%	33%	14%	*	24%	1%	8%
MRKT	B8649	Pricing Strategies	138	148	108	*	88%	77%	39%	*	79%	68%	56%
MRKT	B8640	The Art of Teaming Up: Marketing Partnerships and Commercial Arrangements	136	50	50	100%	72%	32%	17%	*	27%	15%	8%
BUSI	B8729	Global Immersion: Culture, Politics, and Leading Edge Innovation in Israel	134	29	30	61%	3%	1%	1%	1%	1%	1%	1%
BUSI	B8714	Global Immersion: Doing Business in Brazil - Challenges & Opportunities	134	29	29	63%	1%	1%	1%	*	1%	1%	1%
FINC	B8331	Real Estate Finance	132	100	100	100%	90%	41%	33%	100%	71%	55%	20%
BUSI	B8784	Business and Society: Reconciling Shareholder and Stakeholder Interests	129	100	100	100%	79%	87%	64%	100%	85%	58%	25%
FINC	B8325	Mergers & Acquisitions	128	120	101	*	82%	25%	31%	100%	85%	29%	56%
DROM	B8125	Digital Literacy for Decision Makers	127	50	50	*	79%	56%	25%	100%	56%	11%	12%
MRKT	B8605	Succeeding in Consulting: from Project Manager to CEO Advisor	123	60	60	100%	76%	57%	18%	100%	37%	1%	1%
MRKT	B8667	Foundations of Innovation	120	120	83	*	63%	44%	47%	100%	91%	53%	57%
ACCT	B8009	Financial Statement Analysis and Valuation	119	123	95	100%	93%	50%	56%	100%	88%	63%	50%
BUSI	B8725	Global Immersion: The UAE - Economic Growth, Business Dynamism, and Global	119	29	30	94%	25%	1%	8%	1%	1%	1%	*
MRKT	B8646	A Strategic Marketing Approach To Private Equity In Emerging Markets	117	50	50	100%	58%	43%	35%	100%	33%	17%	1%
DROM	B8128	Healthcare Venture Capital And Private Equity: HCIT and Services	115	74	74	100%	91%	38%	10%	100%	50%	77%	1%
MRKT	B8616	The Business of Aesthetics and Experiences	115	74	74	100%	92%	53%	33%	93%	72%	42%	10%
BUSI	B8772	Global Immersion: Lessons from Rwanda on Conflict, Leadership, Change, and Bu	110	29	30	63%	7%	1%	1%	1%	1%	1%	1%
MRKT	B8610	Growth Hacking	110	74	74	100%	100%	77%	33%	100%	88%	56%	47%
BUEC	B8250	Global Economic Environment II: Macroeconomic Policy	108	100	80	*	56%	61%	47%	100%	69%	76%	46%
MRKT	B8624	Driving Strategic Impact: Mastering the Tools of Strategy Consulting	107	50	50	*	77%	50%	30%	100%	43%	36%	23%

BUEC	B8212	Climate Policy	104	50	50	100%	67%	44%	1%	100%	50%	25%	1%
BUEC	B8225	The Future of the Global Economy	104	150	84	100%	97%	92%	63%	*	100%	50%	29%
FINC	B8465	Building a VC Investment Thesis	101	43	60	83%	66%	47%	25%	*	1%	1%	1%
BUEC	B8255	FinTech: Consumer Financial Services	101	74	74	100%	97%	44%	29%	100%	89%	80%	1%
MGMT	B8561	Entrepreneurial Law for Start-Ups: Planning for Success	100	50	50	100%	80%	24%	45%	*	45%	9%	1%
FINC	B8401	Short Selling	100	43	45	67%	55%	33%	25%	*	67%	33%	1%
MRKT	B8607	Strategic Consumer Insights	99	46	46	*	82%	67%	24%	*	57%	20%	13%
BUSI	B8707	Global Immersion: Business and Entrepreneurship in Tunisia	90	39	40	96%	35%	27%	8%	1%	1%	*	1%
BUEC	B8251	Global Economic Environment III: Financial Markets and the Macroeconomy	88	100	81	100%	79%	41%	33%	100%	86%	82%	50%
MRKT	B8658	Catching Growth Waves: To 2050 and Beyond	86	74	74	*	92%	82%	56%	100%	97%	82%	75%
MRKT	B8613	Entrepreneurial Selling	86	74	64	100%	95%	92%	40%	*	89%	100%	64%
ACCT	B8007	Financial Planning & Analysis	86	148	67	*	90%	50%	25%	*	91%	64%	50%
MRKT	B8568	Branding in the Arts	85	74	66	100%	91%	54%	53%	*	100%	88%	77%
BUEC	B8315	Game Theory and Business	84	100	59	*	93%	58%	40%	67%	80%	64%	50%
DROM	B8106	Operations Strategy (Half Term)	84	65	44	*	74%	67%	26%	*	86%	29%	27%
MGMT	B8544	The Nonprofit Sector & the City	84	40	40	*	85%	43%	30%	100%	86%	18%	18%
BUSI	B8716	Global Immersion: Nordic Family Enterprise	81	29	30	100%	25%	14%	1%	1%	1%	1%	1%
MGMT	B8618	Strategies for Long-Term Growth	81	74	61	*	96%	83%	50%	*	100%	67%	43%
FINC	B8376	Distressed Value Investing	80	44	54	100%	74%	56%	33%	1%	58%	38%	20%
MGMT	B8573	Global Philanthropy	80	74	54	*	83%	71%	38%	*	88%	64%	56%
MGMT	B8578	Public Policy and the Healthcare Industry	78	74	62	*	91%	75%	54%	100%	100%	80%	57%
MRKT	B8655	The Luxury Approach	77	24	24	100%	32%	50%	1%	50%	13%	1%	1%
MRKT	B8648	The Marketing of an American President	77	40	40	100%	71%	44%	45%	*	50%	36%	1%
FINC	B8469	Distressed Real Estate Investing	76	79	70	100%	100%	100%	60%	*	100%	*	*
BUSI	B8721	Global Immersion: Innovation in India	74	31	32	100%	43%	25%	21%	100%	*	25%	25%
FINC	B8385	VC Seminar	73	34	50	100%	64%	32%	17%	*	1%	*	1%
MRKT	B8652	Retail Fundamentals	71	74	56	100%	100%	60%	40%	100%	90%	91%	86%
MGMT	B8529	Family Business Management	70	50	50	100%	82%	57%	50%	*	67%	100%	50%
FINC	B8452	Project Finance: Principles and Application to Emerging Markets	70	74	53	*	95%	71%	60%	100%	78%	100%	50%
MGMT	B8545	High Performing Nonprofits	69	74	56	*	88%	100%	50%	*	100%	73%	100%
FINC	B8334	Real Estate Private Equity	69	37	32	100%	59%	40%	1%	*	1%	*	*
FINC	B8373	Applied Value Investing	67	20	20	90%	39%	1%	1%	*	1%	1%	1%
FINC	B8345	Entrepreneurial Finance	66	50	46	*	92%	62%	38%	*	100%	75%	25%
MRKT	B8685	Media and Entertainment: Strategy Consulting Projects	66	28	28	100%	57%	56%	1%	83%	47%	1%	1%
FINC	B8317	Advanced Topics in Private Equity	65	50	50	100%	92%	45%	56%	100%	75%	83%	*
MGMT	B8579	Managing Conflict in Family Business	65	50	50	100%	96%	69%	33%	*	100%	50%	50%
ACCT	B8122	Accounting for Consultants	63	74	45	*	100%	85%	61%	*	67%	100%	17%
FINC	B8311	Equity Analyst Toolkit	63	49	48	100%	88%	100%	38%	*	80%	63%	67%
FINC	B8313	Hybrid Fund Investing: Crossing Over from Public to Private Markets (and Back A	62	18	26	*	59%	38%	29%	*	1%	1%	1%
MGMT	B8536	Strategy and Competition in Pharmaceuticals and Biotechnology	62	74	51	*	95%	60%	80%	100%	93%	83%	25%
MGMT	B8599	Corporate Innovator: A Guide Through the Labyrinth	60	50	46	*	83%	86%	63%	*	86%	83%	67%
FINC	B8428	Social Impact Real Estate	60	55	48	*	90%	75%	60%	*	100%	100%	86%
MRKT	B8666	Media Platforms and Content: A Foundations Course	59	74	55	100%	100%	83%	100%	100%	90%	100%	100%
FINC	B8369	Applied Security Analysis I	58	74	51	100%	100%	33%	57%	100%	94%	100%	67%
MRKT	B8679	Digital Marketing	57	74	46	100%	100%	50%	75%	*	92%	100%	54%
DROM	B8109	Supply Chain Management	57	148	45	*	100%	100%	100%	100%	100%	100%	100%
ECMR	B8744	The Psychology and Economics of Consumer Finance	56	74	46	80%	100%	100%	50%	*	100%	78%	56%
MRKT	B8662	Innovate Using Design Thinking	55	40	20	100%	67%	33%	20%	*	18%	1%	1%
MGMT	B8590	People Analytics and Strategy	55	74	39	*	93%	86%	36%	*	100%	67%	17%
DROM	B8114	Applied Regression Analysis	54	74	38	*	91%	75%	30%	*	100%	50%	63%
MGMT	B8597	Diversity, Equity and Inclusion in Organizations	54	25	25	100%	100%	17%	14%	100%	53%	1%	11%
FINC	B8328	From Feast to Famine & Back Again: Investing in the Credit Markets through Cycl	54	68	46	100%	94%	70%	57%	1%	75%	60%	67%
DROM	B8145	Applying Healthcare IT and Digital Health	53	74	40	*	67%	67%	75%	100%	90%	80%	33%
FINC	B8301	The Case for Boring: Investing in Investment Grade	53	48	36	100%	83%	83%	43%	*	56%	71%	75%
FINC	B8470	Value Investing in Private Credit	53	46	42	*	100%	71%	50%	*	80%	63%	75%
DROM	B8139	Data Analytics in Python	51	74	46	100%	100%	80%	1%	*	100%	67%	33%
FINC	B8336	Real Estate Portfolio Management	49	74	40	*	93%	80%	56%	*	100%	33%	*
DROM	B8126	Web App Programming in Python	48	60	40	100%	94%	100%	57%	*	83%	90%	60%
BUEC	B8221	Economics of Healthcare and Pharmaceuticals	47	73	39	100%	90%	64%	80%	*	100%	71%	100%
ACCT	B8008	Earnings Quality & Fundamental Analysis	45	147	35	*	100%	100%	100%	*	100%	100%	100%
BUEC	B8257	Modern Econometrics For Business	43	47	33	*	85%	70%	33%	*	100%	83%	67%

FINC	B8434	Value Investing in Credit Markets	43	24	24	*	77%	55%	50%	*	75%	1%	1%
FINC	B8396	Alternative Assets in Institutional Portfolios	42	74	30	*	78%	100%	44%	100%	75%	71%	50%
FINC	B8443	Corporate & Government Restructuring	42	30	30	100%	75%	71%	1%	100%	79%	67%	1%
FINC	B8309	Derivatives	42	74	28	100%	100%	63%	31%	*	100%	100%	60%
MRKT	B8632	Digital Product Management Lab	39	32	32	100%	94%	78%	33%	100%	100%	*	*
BUEC	B8263	Anti-Trust in the Modern Economy	37	74	28	*	100%	80%	44%	*	100%	67%	60%
FINC	B8308	Debt Markets	37	50	28	*	100%	78%	67%	*	100%	1%	50%
MGMT	B8558	Education Leadership	33	40	26	*	100%	100%	63%	*	100%	33%	71%
FINC	B8461	Practice of Wealth Management for High-Net-Worth Clients	31	50	27	*	100%	100%	69%	*	*	100%	*
BUEC	B8211	The Digital Economy: Regulatory Conflicts and Opportunities	30	50	19	*	*	75%	50%	*	50%	50%	83%
FINC	B8340	Advanced Seminar in Real Estate	28	37	27	*	100%	100%	100%	*	100%	*	1%
FINC	B8318	Investment Banking Tax Factors	22	74	14	100%	100%	*	100%	*	100%	100%	100%
FINC	B8339	Real Estate Mergers & Acquisitions Deal Workshop	21	79	20	*	100%	100%	100%	*	100%	*	*
ACCT	B8022	Accounting for Value	17	74	15	*	100%	100%	100%	*	100%	100%	100%
MGMT	B8519	Launch Your Startup	17	50	16	*	100%	100%	100%	100%	100%	100%	*
FINC	B8316	Data Science for Marketing Managers	14	74	10	*	100%	100%	100%	*	*	*	*
MRKT	B8633	Customer Driven Product Optimization	12	40	9	*	100%	100%	100%	*	*	*	*
MRKT	B8506	International Finance	11	50	7	*	100%	100%	100%	*	100%	100%	100%
FINC	B8432	Capital Markets Regulation	4	37	1	*	*	100%	100%	*	100%	*	100%