

## EMBA-NY Global Block Weeks — Spring 2027

| Course Code      | Course Name                            | Section | Credit Hours | Instructor/s                  | Dates                       | Meeting Pattern |
|------------------|----------------------------------------|---------|--------------|-------------------------------|-----------------------------|-----------------|
| <b>MRKTB7649</b> | Pricing Strategies                     | 100     | 3            | Asim Ansari                   | January 25 - 29, 2027       | Mon - Fri       |
| <b>FINCB7493</b> | Real Estate as an Asset and a Business | 100     | 3            | Christopher Mayer, Ivo De Wit | February 28 - March 4, 2027 | Sun - Thurs     |
| <b>MGMTB7531</b> | Power & Influence                      | 100     | 3            | Eric Abrahamson               | March 8 - 12, 2027          | Mon - Fri       |
| <b>MGMTB7570</b> | Technology Strategy                    | 100     | 3            | Stephan Meier                 | April 11 - 15, 2027         | Sun - Thurs     |
| <b>BUECB7216</b> | Economics of Strategic Behavior        | 100     | 3            | Jacopo Perego                 | April 18 - 22, 2027         | Sun - Thurs     |