

London
Business
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 Columbia
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EMBA-Global Elective Briefing

October 15, 2025

emba-global.com



- Term 3 Overview
- CBS Elective Registration Process & Dates
- CBS Academic Resources
- Reminders
- Time for Questions!

Program Requirements & Term 3



| Term | Course | LBS | CBS |
|------------------|---|------------|-------------|
| Term 1 | Executive Leadership | 7 | 1.5 |
| | Financial Accounting | 11 | 3.0 |
| | Leadership and Organisational Change | 11 | 3.0 |
| | Managerial Economics | 11 | 3.0 |
| | Managerial Statistics | 11 | 3.0 |
| Term 2 | Corporate Finance | 11 | 3.0 |
| | Operations Management | 6 | 1.5 |
| | Marketing Strategy | 11 | 3.0 |
| | Business Analytics | 6 | 1.5 |
| | Strategic Management | 11 | 3.0 |
| Term 3 | Global Economic Environment | 11 | 3.0 |
| | Class week & block week elective options | - | - |
| Terms 3-5 | Global Experience / International Seminar | 11 | 3.0 |
| | Electives (x10 full credit courses) | 110 | 30.0 |
| | Total Credits | 228 | 61.5 |

Spring Term (Term 3): January – April

Summer Term (Term 4): May – August

Fall Term (Term 5): Late August – December

1 CBS Course = 3 credits

Half CBS Course = 1.5 credits (not common with block weeks)

EMBA-Global Term 3: Core/Electives

- Dates: January 11 – 17 (at LBS) and February 22 – February 28 (at CBS)
- Global Economic Environment (GEE) - core course, pre-enrolled
- Two electives rotating with GEE:
 - Capital Markets (pre-/co-requisite for all CBS finance electives)*
 - Managerial Negotiations
 - Both taught by CBS faculty
 - You will be pre-enrolled, but these two courses are **not** required. If you do not want to take one or both, you can drop them during CBS Add/Drop.


EMBA-Global Block Week Electives

- Weeklong elective (5 consecutive days)
- Options throughout the semester
- Typically scheduled Sunday-Thursday or Monday-Friday, 9am-5pm
- Select at least one block week elective in Spring to have four courses

| Core Term 3 - LBS | | | Week 1 | | | | |
|-------------------|--------------------|--------------------|----------------------------------|---------------------|---------------------|---------------------|---------------------|
| CMIS WK 24-25 | 11-Jan | 12-Jan | 13-Jan | 14-Jan | 15-Jan | 16-Jan | 17-Jan |
| Time | Sun | Mon | Tue | Wed | Thu | Fri | Sat |
| 08:30-11:30 UK | | EC10 MN 3/10 | 10:30 - 11:45 Careers Session | CLO4 GEE 1/10 | CLO4 GEE 3/10 | CLO4 GEE 4/10 | EC79 CMI 4/10 |
| 11:30-13:00 UK | Lunch | | | | | | |
| 13:00-16:00 UK | EC10 MN 1/10 | EC10 MN 4/10 | EC79 CMI 1/10 | CLO4 GEE 2/10 | EC79 CMI 3/10 | CLO4 GEE 5/10 | EC79 CMI 5/10 |
| 16:00-16:30 UK | Break | | | | | | |
| 16:30-19:30 UK | EC10 MN 2/10 | | PO Event | EC79 CMI 2/10 | | | |

January - LBS

| Core Term 3 - CBS | | | Week 2 | | | | |
|-------------------|---------------------|---------------------|----------------------|----------------------------------|---------------------|--------------------|----------------------|
| CMIS WK 30-31 | 22-Feb | 23-Feb | 24-Feb | 25-Feb | 26-Feb | 27-Feb | 28-Feb |
| Time | Sun | Mon | Tue | Wed | Thu | Fri | Sat |
| 08:30-11:30 NY | CLO4 GEE 6/10 | CLO4 GEE 8/10 | EC79 CMI 7/10 | 10:30 - 11:30 Careers Session | EC79 CMI 9/10 | EC10 MN 8/10 | EC10 MN 10/10 |
| 11:30-13:00 NY | Lunch | | | | | | |
| 13:00-16:00 NY | CLO4 GEE 7/10 | CLO4 GEE 9/10 | CLO4 GEE 10/10 | EC79 CMI 8/10 | EC10 MN 7/10 | EC10 MN 9/10 | EC79 CMI 10/10 |
| 16:00-16:30 NY | Break | | | | | | |
| 16:30-19:30 NY | EC79 CMI 6/10 | EC10 MN 5/10 | EC10 MN 6/10 | PO EVENT | PO EVENT | | |

|  Columbia Business School Executive MBA | | | | | Mon - Fri October 23 - 27 2023 |
|--|------------------------------------|--|------------------|------------------|---|
| B7513-100 Personal Leadership & Success <i>Professor Hitendra Wadhwa</i> | | | | | |
| Time | Mon 10/23 | Tue 10/24 | Wed 10/25 | Thu 10/26 | Fri 10/27 |
| Classroom | Geffen 490 | Geffen 490 | Geffen 490 | Geffen 490 | Geffen 490 |
| 8:00 AM - 9:00 AM | Breakfast | Breakfast | Breakfast | Breakfast | Breakfast |
| 9:00 AM - 12:15 PM | Class | Class | Class | Class | Class |
| 12:30 PM - 1:30 PM | Lunch 12:00 PM - 1:00 PM | Lunch | Lunch | Lunch | Lunch 12:00 PM - 1:00 PM |
| 1:30 PM - 5:30 PM | Class | Class | Class | Class | Class |
| | | Block Week Reception 5:30 PM - 6:30 PM Geffen 540 | | | |
| *Classroom Location: | | Geffen 490 - Mon (10/23) - Fri (10/27) | | | |
| *Breakfast/Lunch Location: | | Geffen 540 - Mon (10/23) - Fri (10/27) | | | |
| *Block Week Reception | | Geffen 540 - Tue (10/24) at 5:30 PM - 6:30 PM | | | |

EMBA-Global Term 3: Suggested Schedule

1. **Global Economic Environment (GEE):** required core class, automatically enrolled
2. **Capital Markets:** optional, automatically enrolled by CBS
3. **Managerial Negotiations:** optional, automatically enrolled by CBS
4. **Select one additional course** at either CBS or LBS: you must follow the School's registration process to enroll

What if...

I'm not able to travel back to CBS after February class week in the Spring?

No problem! Pick your remaining elective(s) at LBS and there's nothing you need to do in CBS Course Match. If you're on an F-1 visa just be sure to plan on coming back in the Summer & Fall terms.

I don't want to take Managerial Negotiations or Capital Markets?

You will have the option to drop these courses during add/drop. For now, focus on other electives in Course Match, you can pick up to 6 credits (2 classes) from CBS.

I change my mind about a CBS or LBS elective later on?

You will still have the opportunity to make changes to your course selections as add/drop is ongoing. In most cases you will have more classes than you need.

I'm based in/near NY and I want to take classes in formats other than Block Weeks?

This will be more possible during Term 4 and 5 but we can discuss this in more detail during an advising session.

Additional options for Terms 4 & 5 at CBS:

- EMBA-NY Weekend Electives
- Non-EMBA Registration:
 - Full-time MBA evening, daytime, and block week courses (space available basis)
 - Independent study
 - Cross registration at other CU Graduate Schools

CBS Elective Selection – only applies to CBS electives

Course Selection & Ranking Period

- Takes place in a system called **Course Match**.
- You will have a week to login and rank order the course(s) you would like to take. **It is not first come, first served.**
 - Schedules are released a few weeks after Course Match closes.
- This is how you will register for your fourth course in Term 3.

Add/Drop & Waitlist Period

- Takes place in Columbia University's main registration system: **Vergil**
- **Add/Drop happens in real-time** and is first come, first served.
- If you do not want to take Capital Markets and/or Managerial Negotiations, you can drop these classes at this time.
- Other changes to schedule can also happen at this time, including adding yourself to waitlists.

CBS Elective Selection Timeline: Spring 2026 Courses

CBS Elective Briefing Part II

- Wednesday, October 15

Course Selection & Ranking Period

- October 22 – October 28

Schedules Published

- Wednesday November 12

Add/Drop & Waitlist Period

- Opens Wednesday, November 19
- If you do not want to take Capital Markets and/or Managerial Negotiations, you can drop at this time

Course Match is accessed via <https://coursematch.gsb.columbia.edu/>

Step #1: After logging in, the first step will be viewing the credits you wish to enroll in. Keep in mind, GEE, Capital Markets, and Managerial Negotiations are pre-enrolled for you and count for 9 credits. You do not need to add these courses manually.



How many credits do you need?

You will be able to adjust your minimum and target credit values on this screen. The target credit amount you are presented with is the maximum number you will be able to rank. You can reduce this amount, if necessary, but you should not set a value greater than the value initially displayed. If you do, the amount will be reverted to the maximum amount allowed before seats are allocated.

1.5 9
Minimum Target

SAVE

NEXT: FIND CLASSES

- **Minimum credits:** minimum credits you wish to be enrolled in
- **Target credits:** maximum number of credits you will be assigned, determines how many credits to rank.
 - o All students have a maximum of 15 minus pre-enrollment credits
 - o **Term 3 Maximum Credits is 6**

Step #2: Find and select classes.

You **must select** at least **double** your target credits. Doing so helps the algorithm work most efficiently in assigning you your target amount.

Reminder: You will only be assigned up to your target credits (maximum 6 credits). The ranking step will allow you to indicate your preference.

Find classes

NEXT: RANK CLASSES

Only courses in which there are seats available to your program AND for which you have fulfilled prerequisites will be available for you to select. For a full listing of courses, please visit the Courses at Columbia Business School webpage: <https://www8.gsb.columbia.edu/courses/>. Course-specific instructions/rules are included in the +Extended Description section.

🔍 Type name, description or instructor... All dates x
Type name, description or instructor to filter courses Filter classes by date range

| Name | Description | Instructor | Time | Credits | |
|-------------------------|---|--|--|---------|--------|
| DROMB8148-001-20211-MBA | The Analytics Advantage Extended Description [+] | Carri Chan,Paul Glasserman,Daniel Guetta,Ciamac Moallemi,Garrett Van Ryzin,Assaf Zeevi | T 8:30 AM-11:45 AM | 1.5 | ADD |
| DROMB8148-002-20211-MBA | The Analytics Advantage Extended Description [+] | Carri Chan,Paul Glasserman,Daniel Guetta,Ciamac Moallemi,Garrett Van Ryzin,Assaf Zeevi | T 2:00 PM-5:15 PM | 1.5 | ADD |
| BUECB8215-001-20211-MBA | Economics of Organizational Strategy Extended Description [+] | Ann Bartel | M W 12:10 PM-1:40 PM F 12:10 PM-1:40 PM | 1.5 | REMOVE |
| BUECB8216-001-20211-MBA | Economics of Strategic Behavior Extended Description [+] | Mania Laura Doval | Th 2:00 PM-5:15 PM | 3 | ADD |
| BUECB8216-002-20211-MBA | Economics of Strategic Behavior Extended Description [+] | Mania Laura Doval | Th 8:30 AM-11:45 AM | 3 | ADD |



Step #3: After adding your classes, you will then rank them in order of importance. You can add them to the following buckets: Favorite, Great, Good, Acceptable.

You can only rank one Favorite. The other buckets have no restrictions.

Note: Placing a course as your Favorite does not guarantee a seat in the course

Rank your selections

SUBMIT RANKINGS

You must submit your rankings for them to be saved

Rankings not yet saved

Rank the classes you chose according to your interest. The higher up you place a class, the harder the system will work to assign you that class. The first class on your list should be your favorite class, descending from there. The different sections (favorite; great; good; acceptable) are for distinct differentiation between classes, while the ranking within each section is for smaller adjustments and preferences between them. You do not have to place classes in every section. In some cases, you may wish to enroll in only one of a group of classes, even if you have ranked them all highly. Communicate this to Course Match using the Rules feature at the very bottom of the page. A rule is a list of classes that says how many of those classes you would like to take – as few as one and as many as three.

Favorite

| Name | Description | Instructor | Time | Credits | |
|-------------------------|--|------------------------------|------------------------------|---------|--|
| ECMRB8744-001-20211-MBA | The Psychology and Economics of Consumer Finance | Eric Johnson, Stephen Zeides | Sun M T W Th 9:00 AM-5:00 PM | 3 | |
| DROP HERE | | | | | |

Great

| Name | Description | Instructor | Time | Credits | |
|-------------------------|--|--------------|----------------------------|---------|--|
| MRKT8625-001-20211-MBA | Entertainment Marketing & The Crafting of Celebrity Businesses | Jamrod Moses | M 3:50 PM-7:05 PM | 1.5 | |
| MGMT88512-001-20211-MBA | Advanced Organizational Change | Todd Jick | M T W Th F 9:00 AM-5:00 PM | 3 | |
| DROP HERE | | | | | |

Good

| Name | Description | Instructor | Time | Credits | |
|-------------------------|--|------------------------------|-------------------|---------|--|
| FINCB8461-001-20211-MBA | Practice of Wealth Management for High-Net-Worth Clients | Maria Brisbane, Alex Zachary | W 5:40 PM-8:55 PM | 3 | |
| MRKT88646-001-20211-MBA | A Strategic Marketing Approach To Private Equity In Emerging Markets | Marco Viola | T 2:00 PM-5:15 PM | 1.5 | |

Step #4: The next step is to review potential schedules that Course Match might assign at the end of the selection period.

Please keep in mind that if there is a greater demand than available seats for your top pick classes, you may receive a schedule not in the potential schedules.

Due to the format of block weeks, this review step might not easily capture your potential schedule.

Step #5: The last step is to hit confirm. You can make changes and confirm again up until the selection round ends.



Review your potential schedules

NEXT: CONFIRM

Here you will be presented the top best schedules (up to eight) you could receive based on your rankings. Timing and curricular conflicts are handled, so every schedule you see here is valid. It is important that these schedules reflect what you actually want. If they do, you are done. If not, go back and adjust your selections and rankings. Note: If there is a greater demand than available seats for your top pick classes, you may receive a schedule that is not included in the top eight displayed below.

- **EMBA Student Site**
 - <https://students.business.columbia.edu/emba-students/academic-essentials/classes/elective-selection>
- **Course Catalog**
 - <https://courses.business.columbia.edu/>
 - Historical course offering
- **CBS Academic Advising**
 - Book appointment with Carolina in [Starfish](#)
 - In Starfish--> EMBA Academic Advising Team

F-1 Visa Holders:

- You must register for **4 courses** (12 credits) each term to maintain fulltime status
 - Only exception is your final term (Fall 2026)
- You must have one course that physically takes place in NYC each term (**at least one entry into U.S. on F-1 status**)
 - A CBS International Seminar does not count since you will not enter the U.S.
- You are **eligible for OPT** (Optional Practical Training), but it does take advanced planning:
 - <https://isso.columbia.edu/content/f-1-opt-optional-practical-training-after-your-degree-program>

All Students: Health and/or financial holds will prevent you from registering and must be resolved prior to the start of Course Match.

- Please review if you have a hold in [Vergil](#)--> View my Holds
 - If you have questions about a health hold, please email immunizationcompliance@columbia.edu
 - If you have questions about a financial hold, please email finaid@gsb.columbia.edu for guidance

Please note our office cannot lift or override holds placed by other University offices.

| | |
|---------------------------------------|---|
| Wednesday 15 October | CBS: Elective Briefing Part II |
| Thursday 16 to Monday 20 October | LBS: Elective and Global Experience Bidding Round 1 for SPR26 & SUM26 |
| Wednesday 22 to Tuesday 28 October | CBS: Course Selection & Ranking Period |
| Thursday 23 to Monday 27 October | LBS: Elective and Global Experience Bidding Round 2 for SPR26 & SUM26 |
| Thursday 30 October | LBS: Elective Add/Drop opens |
| Wednesday 19 November | CBS: Elective Add/Drop opens |

For CBS: You will receive a comprehensive Course Match email this afternoon with links to slides/resources. Additional advising hours up in Starfish for Oct 22-28

For LBS: Drop-in session tomorrow! Adam will be available for real-time support tomorrow morning in the classroom.

Questions?