

EMBA-NY Fall 2026 Weekend Elective Schedule																		
Fridays On Campus		Sep 18		Sep 25		Oct 9			Oct 23		Nov 6		Nov 20		Dec 4		Dec 11	Dec 18
8:30-11:30 AM		A-1		B-2		A-4			B-5		A-7		B-8		A-10		B-11	B-Make-up
Lunch 11:30-12:30 PM																		
12:30-3:30 PM		A-2		B-3		A-5			B-6		A-8		B-9		A-11		B-12	A-Make-up
Break 3:30-3:45 PM																		
3:45-6:45PM		B-1		A-3		B-4			A-6		B-7		A-9		B-10		A-12	Hold for makeup
Saturdays On Campus	Sep 12	Sep 19		Sep 26		Oct 10		Oct 17	Oct 24	Oct 31	Nov 7	Nov 14	Nov 21		Dec 5		Dec 12	Dec 19
8:30-11:30 AM	E-1	C-1		D-2		C-4		F-2	D-5	E-4	C-7	F-5	D-8		C-10		D-11	D-Make-up
Lunch 11:30-12:30 PM																		
12:30-3:30 PM	E-2	C-2		D-3		C-5		F-3	D-6	E-5	C-8	F-6	D-9		C-11		D-12	F-Make-up/Exam
Break 3:30-3:45 PM																		
3:45-6:45PM	F-1	D-1		C-3		D-4		E-3	C-6	F-4	D-7	E-6	C-9		D-10		C-12	Hold for makeup

Course Code	Course Name	Section	Credits	Instructor	EMBA Format		Menu	Part of Term	Notes / History
MENU A — Friday Electives									
DROMB7107	Service Operations Management	1	3	Medini Singh	EMBA-NY Friday Electives		A	Full-Term	No Class on October 23 - Make up on December 18
MGMTB7553	Managerial Decision Making	1	3	Joel Brockner	EMBA-NY Friday Electives		A	Full-Term	
MENU B — Friday Electives									
FINCB7372	Seminar in Value Investing	1	3	Paul Johnson	EMBA-NY Friday Electives		B	Full-Term	
MGMTB7510	Negotiations	1	3	Adam Galinsky	EMBA-NY Friday Electives		B	Full-Term	No Class on October 9 - Make up on December 18
MENU C — Saturday Electives									
FINCB7372	Seminar in Value Investing	2	3	Paul Johnson	EMBA-NY Saturday Electives		C	Full-Term	
MGMTB7510	Negotiations	2	3	Rachel McDonald	EMBA-NY Saturday Electives		C	Full-Term	
DROMB7103	Business Analytics II: Foundations of AI	1	1.5	Ashwin Kamath	EMBA-NY Saturday Electives		C	A-Term	Class Dates: C-1, C-2, C-3, C-4, C-5, C-6
DROMB7117	Business Analytics III: Modern AI, Deep Learning, and	1	1.5	Ashwin Kamath	EMBA-NY Saturday Electives		C	B-Term	Class Dates: C-7, C-8, C-9, C-10, C-11, C-12
MENU D — Saturday Electives									
MGMTB7514	Corporate Innovator (formerly Napoleon's Glance)	1	3	William Duggan	EMBA-NY Saturday Electives		D	Full-Term	
MGMTB7519	Launch Your Startup	1	3	Steven Winshel	EMBA-NY Saturday Electives		D	Full-Term	
MRKTB7613	Entrepreneurial Selling	1	1.5	Todd Siegler	EMBA-NY Saturday Electives		D	A-Term	Class Dates: D-1, D-2, D-3, D-4, D-5, D-6
FINCB7354	Personal Finance	1	1.5	Paolo Costa	EMBA-NY Saturday Electives		D	B-Term	Class Dates: D-8, D-9, D-10, D-11, D-12, D-Make-up
MENU E — Saturday Electives — Half-Term Menu									
FINCB7358	Strategic Equity Finance	1	1.5	David Erickson	EMBA-NY Saturday Electives		E	Half-Term	
MGMTB7538	The Leader's voice. Communication Skills for Leading	1	1.5	Jeffrey Golde	EMBA-NY Saturday Electives		E	Half-Term	
MENU F — Saturday Electives — Half-Term Menu									
MGMTB7569	Organizational AI	1	1.5	Annie Dean	EMBA-NY Saturday Electives		F	Half-Term	
ACCTB7007	Financial Planning & Analysis	1	1.5	Tim Baldenius	EMBA-NY Saturday Electives		F	Half-Term	Exam on 12/19