

EMBA-NY NEW Weekend Elective Schedule - Spring 2026

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Fridays On Campus	9-Jan		23-Jan		6-Feb		20-Feb		6-Mar		27-Mar		10-Apr		17-Apr	24-Apr
8:30-11:30 AM	A-1		B-2		A-4		B-5		A-7		B-8		A-10		B-11	B-Make-Up
Lunch 11:30-12:30 PM																
12:30-3:30 PM	A-2		B-3		A-5		B-6		A-8		B-9		A-11		B-12	Hold for makeup
Break 3:30-3:45 PM																
3:45-6:45PM	B-1		A-3		B-4		A-6		B-7		A-9		B-10		A-12	Hold for makeup
Saturdays On Campus	10-Jan		24-Jan	31-Jan	7-Feb	14-Feb	21-Feb	28-Feb	7-Mar	14-Mar	28-Mar		11-Apr		18-Apr	25-Apr
8:30-11:30 AM	C-1		D-2	E-1	C-4	F-2	D-5	E-4	C-7	F-5	D-8		C-10		D-11	C-Make-Up
Lunch 11:30-12:30 PM																
12:30-3:30 PM	C-2		D-3	E-2	C-5	F-3	D-6	E-5	C-8	F-6	D-9		C-11		D-12	D-Make-Up
Break 3:30-3:45 PM																
3:45-6:45PM	D-1		C-3	F-1	D-4	E-3	C-6	F-4	D-7	E-6	C-9		D-10		C-12	Hold for makeup

Course Code	Course Name	Section	Credits	Instructor	EMBA FORMAT	Menu	Notes
FINCB7325	Mergers & Acquisitions	1	3	Donna Hitscherich	Friday	A	
MGMTB7531	Power and Influence	1	3	Eric Abrahamson	Friday	A	
MGMTB7510	Managerial Negotiations	2	3	Sandra Matz	Friday	B	No Class on Jan. 9. Make-up on April 24.
MRKTB7654	The Business of Sustainability	1	3	Silvia Bellezza	Friday	B	
MRKTB7670	GenAI Meets Marketing Data	1	1.5	Shawndra Hill	Friday	B	A-Term: B1 - B6
MGMTB7538	The Leader's Voice: Communication Skills for Leading Organizations	1	1.5	Jeffrey Golde	Friday	B	B-Term: B7 - B12
MGMTB7570	Technology Strategy	1	3	Jerry Kim	Saturday	C	
FINCB7373	Applied Value Investing	1	3	Ehsan Ehsani	Saturday	C	
BUECB7251	Financial Markets and the Macroeconomy	1	3	Frederic Mishkin	Saturday	C	
MRKTB7677	High Tech Entrepreneurship	1	3	Ran Kivetz, Gary Singer	Saturday	D	
DROMB7106	Operations Strategy	1	3	Medini Singh	Saturday	D	No class on Jan 10 Make-up on April 25
FINCB7358	Strategic Equity Finance	1	1.5	David Erickson	Saturday	D	A-Term: D2 - D7
MGMTB7523	Entrepreneurship Through Acquisition	1	1.5	Carlos Gila	Saturday	D	D8 - D-Makeup Make-up on April 25
MRKTB7680	Digital Marketing (Half Term)	1	1.5	Dante Donati	Saturday	E	
MGMTB7538	The Leader's Voice: Communication Skills for Leading Organizations	2	1.5	Natasha Velikoselskiy	Saturday	E	
MGMT7522B	AI for Financial Services	1	1.5	Jeff McMillan	Saturday	F	
MGMTB7590	People Analytics and Strategy	1	1.5	Bo Cowgill	Saturday	F	

EMBA Global Block Weeks - Spring 2026

Course Code	Course Name	Section Number	Credit Hours	Instructor/s	Dates
MRKTB7649	Pricing Strategies	100	3	Asim Ansari	January 26 - 30 (Mon - Fri)
MGMTB7513	Personal Leadership & Success	100	3	Hitendra Wadhwa	February 1 - 5 (Sun - Thurs)
MGMTB7531	Power & Influence	100	3	Eric Abrahamson	March 1 - 5 (Sun - Thurs)
FINCB7493	Real Estate as an Asset and a Business	100	3	Christopher Mayer & Ivo De Wit	March 29 - April 2 (Sun - Thurs)
BUECB7216	Economics of Strategic Behavior	100	3	Wouter Dessein	April 12 - 16 (Sun - Thurs)

EMBA Weeknight

Course Code	Course Name	Section Number	Credit Hours	Instructor/s	Dates
FINCB7306	Capital Markets and Investments	2	3	Kevin Yuan	Tuesdays at 6 PM

Classes from January 13 - April 14 (No class on March 10 and 17)