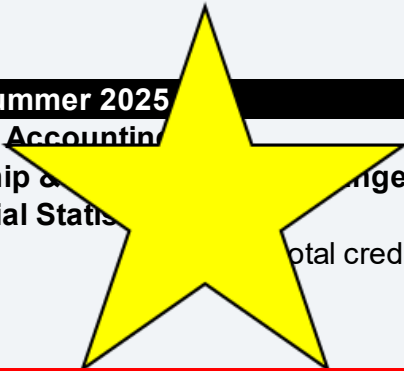

Course Match Overview & Demo

Susan West

Senior Director, Academic Affairs
Office of Student Affairs

Curriculum

Term 1: Summer 2025	Credits
Financial Accounting	3.0
Leadership & Organizational Change	3.0
Managerial Statistics	3.0
Total credits	9.0



Term 2: Fall 2025	Credits
Foundations of Valuation	1.5
Corporate Finance	1.5
Managerial Economics	1.5
Strategy Formulation	1.5
Marketing Strategy	3.0
Subtotal credits	9.0

Term 3: Spring 2026	Credits
Operations Management	1.5
Business Analytics	1.5
Markets & the Economy	1.5
Global Economic Environment	1.5
Capital Markets or other elective ²	3.0
Subtotal credits	9.0

Term 4 ¹ : Summer 2026	Credits
Elective	3.0
Elective	3.0
Elective	3.0
Elective ³	3.0
Subtotal credits	9.0 - 12.0

Term 5 ¹ : Fall 2026	Credits
Elective	3.0
Elective	3.0
Elective	3.0
Elective ³	3.0
Subtotal credits	9.0 - 12.0

Term 6: Spring 2027	Credits
Elective	3.0
Elective	3.0
Elective	3.0
Elective ³	3.0
Subtotal credits	9.0 - 12.0

¹An International Seminar can be taken in either terms 4 or 5.

²Capital Markets is a co-requisite for finance electives.

³In addition to the Saturday format electives, students take a required international seminar & a block week/weeknight elective

Curriculum – Core & Elective Format, Term 3

Saturday Format

– Four core courses (6 credits)

- First half of the term (A-term):
 - Business Analytics (1.5 credits)
 - Markets & the Economy (1.5 credits)
- Second half of the term (B-term):
 - Operations Management (1.5 credits)
 - Global Economic Environment (1.5 credits)
- Automatically enrolled

– Capital Markets OR Managerial Negotiations (3 credits)

- Rotates through the 27EM Saturday timeslots along with core classes
- Happen at the same time – you cannot choose to take both on Saturdays
- Capital Markets also available as a weeknight elective and exemption exam
 - Pre/co-requisite for finance courses
- Not automatically enrolled – you must register through the elective registration process

Curriculum – Core & Elective Format, Term 3

Additional options:

- EMBA-Global Block Week Electives (5 days, Sun-Thur or Mon-Fri)
- Non-EMBA Registration:
 - Full-time MBA evening, daytime, and block week courses (space available basis)
 - Independent study
 - Cross registration at other CU Graduate Schools
 - LBS exchange courses will be available to you in Summer 2026, Fall 2026, and Spring 2027
- More options in Terms 4-6
 - We'll review these options during your January Residence Weekend!

Elective Registration Process

Course Selection & Ranking Period

- Takes place in a system called **Course Match**.
 - **October 22-28**
- You will have a week to login and rank order the course(s) you would like to take. **It is not first come, first served.**
 - Schedules are released a few weeks after Course Match closes.
- This is how you will register for Capital Markets or Managerial Negotiations
 - You can also take additional courses if you wish!

Add/Drop & Waitlist Period

- Takes place in Columbia University's main registration system: **Vergil**
- **Add/Drop happens in real-time** and is first come, first served.
- Add or drop courses and add yourself to waitlists for courses that have filled.
- Opens November 19

Resources

EMBA Student Site: Elective Selection

- EMBA Student Site: Elective Selection

<https://students.business.columbia.edu/emba-students/academic-essentials/classes/elective-selection>



Course Match Overview

Course Match is an advanced algorithm that assigns classes based on your preferences. The algorithm uses the rankings submitted by you and your classmates to determine the demand for every class. Using that information, it gives you as many of your highly ranked classes as it can. The algorithm was created by [Cognomos](#), based on [Nobel prize winning research](#) in economics, and is employed at several peer institutions. For those interested in [the details](#), the Course Match algorithm is a direct application of market design theory.

How to Use Course Match - Ranking and Selection

Access the [Course Match Selection Student Guide](#) and you can review [this one-pager](#) on Course Selection to get started!

Historical Course Match Results

Access [Historical Course Match Results](#).

How to Book an Appointment with an Academic Advisor

You can make an appointment with an academic advisor using [Starfish](#). Please use this [link](#) for more information.

EMBA

Academics

— Elective Selection

Timeline

Resources

LBS Exchange

Cross Registration

EMBA Student Site: Registration Resources

- EMBA Student Site: Registration Resources

<https://students.business.columbia.edu/emba-students/academic-essentials/classes/elective-selection/resources>



Registration Resources

Spring 2026

[EMBA Elective Selection Guide - Spring 2026 \(updated 10/17/25\)](#)

— The elective selection guide is a list of all EMBA electives (weekend electives, block weeks, and LBS exc that have been given EMBA-designated seats. The elective selection guide lists EMBA courses by menu requisites, and relevant add/drop information.

Spring 2026 Schedules:

[EMBA-NY Weekend Elective Schedule - Spring 2026](#)

[EMBA-Global Block Weeks - Spring 2026](#)

[EMBA-NY Sat \(27EM\) Term 3 Core - Spring 2026](#)

Spring 2026 Resources:

[EMBA and MBA Heat Maps](#)

Elective Selection Guide

EMBA Saturday Electives for 27EMs					
For 27EM students only.					
Subject Area	Course Title	Credits	Course Number	Faculty	Add/Drop Deadline
Management	Managerial Negotiations	3	B7510-001	Mike Berkebile-Weinberg	Thursday, January 22, 2026
Finance	Capital Markets and Investments	3	B7306-001	Geert Bekaert	Thursday, January 22, 2026
EMBA Electives for EMBA-Global Class of 2027					
For 2027 Global students only.					
Subject Area	Course Title	Credits	Course Number	Faculty	Add/Drop Deadline
Management	Managerial Negotiations	3	B7510-300	Malia Mason	Monday, January 12, 2026
Finance	Capital Markets and Investments	3	B7306-300	Michael Johannes	Wednesday, January 14, 2026
EMBA-Global Elective Block Weeks					
EMBA-Global Elective Block Weeks take place on the Manhattanville campus in NYC. They are open to EMBA-Global and EMBA-NY students.					
Subject Area	Course Title	Credits	Course Number	Faculty	Dates
Marketing	Pricing Strategies	3	MRKT7649-100	Asim Ansari	January 26 - 30 (Monday - Friday)
Management	Personal Leadership & Success	3	MGMTB7513-100	Hitendra Wadhwa	February 1 - 5 (Sunday - Thursday)
Management	Power & Influence	3	MGMTB7531-100	Eric Abrahamson	March 1 - 5 (Sunday - Thursday)
Finance	Real Estate as an Asset and a Business	3	FINCB7493-100	Christopher Mayer & Ivo De Wit	March 29 - April 2 (Sunday - Thursday)
Economics	Economics of Strategic Behavior	3	BUECB7216-100	Maria Laura Doval	April 12 - 16 (Sunday - Thursday)

CBS Course Catalog



Course Catalog >

Course Catalog

Find courses

Filters

Programs EMBA ▾ Semester All ▾ Course Format All ▾ Days All ▾ Enrollment All ▾ Credit Hours All ▾ Centers/Programs A

Course Number	Title	Degree Program
B5001	Financial Accounting	EMBA
B5008	Markets and the Economy	EMBA

Note: The CBS Course Catalog contains the most comprehensive listing for all courses being offered in the upcoming semester.

<https://courses.business.columbia.edu/>



Course Catalog

Launch Your Startup

[View All Courses](#)

Launch Your Startup focuses on the evaluation, development and potential launch of a new business. Working individually (or on occasion in pairs), students spend the entire term developing an effective and comprehensive presentation of a real business concept by addressing five key issues: in-depth market analysis, product or service design, development of a marketing campaign, assessment of human resource requirements and building a realistic financial forecast. The output will be a comprehensive business plan and a formal presentation of their idea.

Division: Management

Center/Program: Eugene Lang Entrepreneurship Center

Curriculum Pathway: [Entrepreneurship](#)

Prerequisite

Complete ALL of the following Courses

— [B8518 : Foundations of Entrepreneurship](#)

Fall 2024

B8519 - 001

Faculty

[Carly Chase](#)

[Brendan Burns](#)

Part of Term

MBA - Full Term

Section Syllabus

[Download Syllabus](#)

Section Notes

Attendance at the first class is mandatory for all enrolled students and those on a waitlist or who hope to add the class during Add/Drop.

[Log In to View Evaluations](#) 

Clicking on an individual course in the Course Catalog takes you to a more detailed description of the course.

<https://courses.business.columbia.edu/>

Resources

- **EMBA Student Site:**
 - <https://students.business.columbia.edu/emba-students/academic-essentials/classes/elective-selection>
- **Academic Advising with Jacob (jv2988@gsb.columbia.edu)**
 - [Starfish](#) & [\(How to book an advising appt\)](#)
 - Questions about curriculum, credits, review rankings, course selection
- **Office of Academic Records and Registration (OARR):**
 - Questions regarding Course Match tech functionality and troubleshooting: coursematch@gsb.columbia.edu
 - They will reach out to you if you have conflicts, are overenrolled, etc. Please pay attention to their emails!
- **Office of Student Affairs:**
 - osa@gsb.columbia.edu

Course Match & Vergil

Elective Selection – Course Match

Election selection for the Spring 2026 term takes place October 22-28 using a system called **Course Match**.

Course Match is an advanced algorithm that assigns classes based on your preferences. The algorithm uses the rankings submitted by you and your classmates to determine the demand for every class. Using that information, it gives you as many of your highly ranked classes at the end of the selection period. Course Match is not a first-come, first-served system, and you'll receive your results on November 12.

The algorithm is a direct application of market design theory. If you are interested in the details, the publication of the study can be found via this link:

<https://pubsonline.informs.org/doi/pdf/10.1287/opre.2016.1544>

Elective Selection – Course Match

Course Match is accessed via <https://coursematch.gsb.columbia.edu/>

After logging in, the first step will be deciding the minimum number of credits you wish to enroll in and the target credit value. Keep in mind, you will already be taking **6 credits of core**, so you'll have the ability to enroll in 9 more credits, although most of you be taking an additional 3-6 credits.

The screenshot shows a five-step progress bar at the top: GET STARTED (highlighted in blue), FIND CLASSES, RANK CLASSES, REVIEW SCHEDULES, and CONFIRM. Below the progress bar, the question "How many credits do you need?" is displayed. A purple button labeled "NEXT FIND CLASSES" is positioned to the right of the question. Below the question, there is explanatory text: "You will be able to adjust your minimum and target credit values on this screen. The target credit amount you are presented with is the maximum number you will be able to rank. You can reduce this amount, if necessary, but you should not set a value greater than the value initially displayed. If you do, the amount will be reverted to the maximum amount allowed before seats are allocated." At the bottom, there are two input fields: "Minimum" with the value "1.5" and "Target" with the value "9". A purple "SAVE" button is located at the bottom left of the form.

- **Minimum Credits:** minimum credits you wish to be enrolled in
- **Target/Maximum Credits:** maximum number of credits you will be assigned, determines how many credits to rank (capped at 9 credits)

Elective Selection – Course Match

GET STARTED → FIND CLASSES → RANK CLASSES → REVIEW SCHEDULES → CONFIRM

Find classes NEXT: RANK CLASSES

Only courses in which there are seats available to your program AND for which you have fulfilled prerequisites will be available for you to select. For a full listing of courses, please visit the Courses at Columbia Business School webpage: <https://www8.gsb.columbia.edu/courses/>. Course-specific instructions/rules are included in the +Extended Description section.

All dates x
Type name, description or instructor to filter courses
Filter classes by date range

Name	Description	Instructor	Time	Credits	
DROMB8148-001-20211-MBA	The Analytics Advantage Extended Description [+]	Cami Chan,Paul Glasserman,Daniel Guetta,Ciamac Moallemi,Garrett Van Ryzin,Assaf Zeevi	T 8:30 AM-11:45 AM	1.5	ADD
DROMB8148-002-20211-MBA	The Analytics Advantage Extended Description [+]	Cami Chan,Paul Glasserman,Daniel Guetta,Ciamac Moallemi,Garrett Van Ryzin,Assaf Zeevi	T 2:00 PM-5:15 PM	1.5	ADD
BUECB8215-001-20211-MBA	Economics of Organizational Strategy Extended Description [+]	Ann Bartel	M W 12:10 PM-1:40 PM F 12:10 PM-1:40 PM	1.5	REMOVE
BUECB8216-001-20211-MBA	Economics of Strategic Behavior Extended Description [+]	Maria Laura Doval	Th 2:00 PM-5:15 PM	3	ADD
BUECB8216-002-20211-MBA	Economics of Strategic Behavior Extended Description [+]	Maria Laura Doval	Th 8:30 AM-11:45 AM	3	ADD
BUECB8216-003-20211-MBA	Economics of Strategic Behavior Extended Description [+]	Jacopo Perego	Sun M T W Th 9:00 AM-5:00 PM	3	REMOVE

Reminder: You must select at least double your target/maximum credits.

Doing so helps the algorithm work most efficiently.

You will not be assigned more than your target credits.

Elective Selection – Course Match

GET STARTED → FIND CLASSES → **RANK CLASSES** → REVIEW SCHEDULES → CONFIRM

Rank your selections SUBMIT RANKINGS

Rankings not yet saved You must submit your rankings for them to be saved

Rank the classes you chose according to your interest. The higher up you place a class, the harder the system will work to assign you that class. The first class on your list should be your favorite class, descending from there. The different sections (favorite; great; good; acceptable) are for distinct differentiation between classes, while the ranking within each section is for smaller adjustments and preferences between them. You do not have to place classes in every section. In some cases, you may wish to enroll in only one of a group of classes, even if you have ranked them all highly. Communicate this to Course Match using the Rules feature at the very bottom of the page. A rule is a list of classes that says how many of those classes you would like to take – as few as one and as many as three.

Favorite

Name	Description	Instructor	Time	Credits	
ECMRB8744-001-20211-MBA	The Psychology and Economics of Consumer Finance	Eric Johnson, Stephen Zeldes	Sun M T W Th 9:00 AM-5:00 PM	3	🗑️
DROP HERE					

Great

Name	Description	Instructor	Time	Credits	
MRKTB8629-001-20211-MBA	Entertainment Marketing & The Crafting of Celebrity Businesses	Jarrod Moses	M 3:50 PM-7:05 PM	1.5	🗑️
MGMTB8512-001-20211-MBA	Advanced Organizational Change	Todd Jick	M T W Th F 9:00 AM-5:00 PM	3	🗑️
DROP HERE					

Good

Name	Description	Instructor	Time	Credits	
FINCB8461-001-20211-MBA	Practice of Wealth Management for High-Net-Worth Clients	Maria Brisbane, Alex Zachary	W 5:40 PM-8:55 PM	3	🗑️
MRKTB8646-001-20211-MBA	A Strategic Marketing Approach To Private Equity In Emerging Markets	Marco Viola	T 2:00 PM-5:15 PM	1.5	🗑️

After adding your classes, you will then rank them in order of importance. You can add them to the following buckets: Favorite, Great, Good, Acceptable.

You can only rank one Favorite. The other buckets have no restrictions.

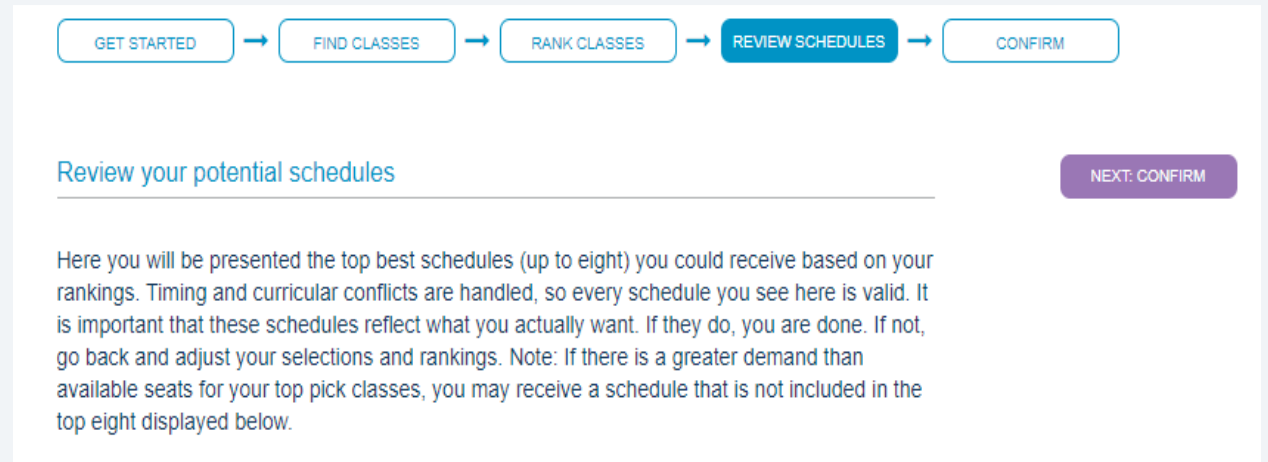
Note: Placing a course as your Favorite does not guarantee a seat in the course

Elective Selection – Course Match

The next step is to review potential schedules that course match may give.

Please keep in mind that if there is a greater demand than available seats for your top pick classes, you may receive a schedule not in the potential schedules.

The last step is to hit confirm and you are all done. You can go back and make changes and confirm again, until the selection round ends.



The screenshot displays a five-step process flow: GET STARTED → FIND CLASSES → RANK CLASSES → REVIEW SCHEDULES → CONFIRM. The 'REVIEW SCHEDULES' step is highlighted in blue. Below the flow, the 'Review your potential schedules' screen is shown, featuring a purple 'NEXT: CONFIRM' button. The text on the screen reads: 'Here you will be presented the top best schedules (up to eight) you could receive based on your rankings. Timing and curricular conflicts are handled, so every schedule you see here is valid. It is important that these schedules reflect what you actually want. If they do, you are done. If not, go back and adjust your selections and rankings. Note: If there is a greater demand than available seats for your top pick classes, you may receive a schedule that is not included in the top eight displayed below.'

Elective Selection

Course Selection & Ranking Period

- Takes place in a system called **Course Match**.
 - **October 22-28**
- You will have a week to login and rank order the course(s) you would like to take. **It is not first come, first served.**
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- This is how you will register for Capital Markets or Managerial Negotiations
 - You can also take additional courses if you wish!

Add/Drop & Waitlist Period

- Takes place in Columbia University's main registration system: **Vergil**
- **Add/Drop happens in real-time** and is first come, first served.
- Add or drop courses and add yourself to waitlists for courses that have filled.
- Opens November 19

Elective Selection – Vergil (Add/Drop & Waitlist)

The screenshot shows a registration portal for a user named Nalka Baptiste. The main content area displays a list of courses, with 'Financial Accounting ACCT5001B' selected. The interface includes search filters on the left, a course details section, and a 'My Planner' sidebar on the right. Five callout boxes provide instructions on how to interact with the course listing:

- Add the Class to your Planner for current and Future Term Planning:** Points to the '+ Add to Plan' button.
- Register for the Class:** Points to the 'Register...' button.
- Class Status:** Points to the 'Open 100 / 100' enrollment indicator.
- Remove the Class from your Planner:** Points to the '- Remove from Plan' button.
- Submit Materials to join a wait list where you may be considered and Approved to take the Class:** Points to the 'Apply for Wait List...' button.

Section	Title	Call Number	Method of Instruction	Grading Mode	Credits	Enrollment	
D03	Financial Accounting	14552	In-Person	Standard	3	Open 100 / 100	
R01	Financial Accounting	14553	LECTURE	In-Person	Standard	3	Open 100 / 100

Spring 2026 Elective Selection Timeline

Course Selection & Ranking Period (Course Match)

- October 22-28
 - Don't wait until the last minute!

Schedules Published (Course Match)

- November 12

Add/Drop & Waitlist Period (Vergil)

- Opens November 19

Course Match Demo

Important Takeaways

- Don't forget to rank!
- Don't wait until the last minute!
- Yes, you must rank double the amount of credits you would like to take (your max/target credits).
- Ranking is the first phase of registration. You *will* have the chance to adjust your schedule during add/drop.
- Have a question? Review the email from Jacob from yesterday!
- Need an appointment? Schedule with Jacob using [Starfish](#):

